## SBS Audio Media Kit

January 2024





## Contents

- 3 Cultural Makeup of Australia
- 5 Australia's Top Languages Are Evolving
- 6 **Top Growing Languages**
- 7 The SBS Audio Ecosystem
- 8 SBS Audio Delivers a Premium Environment
- 9 Radio

- 10 Music Channels
- 11 Arabic **24**
- 12 Digital Audio
- 13 Language Programs
- 16 **Buying Options**
- 17 SBS Language And Cultural Tools
- 18 Audio Advertising Specifications
- 19 **Upcoming Podcast Content**



## Cultural Makeup of Australia



Our country is becoming even more diverse and our attitudes towards diversity are increasingly positive.

In Pew's 2022 research on global attitudes, Australia tops a list of 15 major countries with 85% believing having a society made up of people from different ethnic, religious and/or social backgrounds, makes it a better place to live.

There's also been significant growth in the number of Australians saying that this openness to people from diverse backgrounds is essential to who we are as a nation. An increase of 15% in three years.

The 2021 census told us that of 22 million Australians...

#### Over 5.6 million

speak a language other than English at home

#### Over a quarter

of us were born overseas

– with over half either
being born overseas or
with a parent who was.

#### 4.4 million

Australians have a disability

#### 850,000

Australians speak little to no English

#### 3.2%

identify as Aboriginal or Torres Strait Islander – **a 25% increase** on the previous census five years earlier. A sign – we hope of increased pride and confidence among First Nations Australians.



## Cultural Makeup of Australia





SBS Radio began more than 45 years ago, and has evolved to become an innovative, multi-platform media network. In 2023, we rebranded to SBS Audio.

SBS Audio is the world's most linguistically diverse broadcaster and can connect your business with our valuable listeners through 60+ different language radio programmes, live streams and podcasts, accessible across multiple platforms:



Analog AM/FM



Audio App and Website



Digital Television



## Australia's Top Languages Are Evolving

#### Australia's Top 10 Largest Language Groups

More than 5.6 million Australians speak a language other than English at home and these communities have changed since the 2016 census.

Language	Population	Change from 2016	(%)
1. Mandarin	685,274	+88,561	+14.8%
2. Arabic	367,159	+45,436	+14.1%
3. Vietnamese	320,758	+43,353	+15.6%
4. Cantonese	295,281	+14,334	+5.1%
5. Punjabi	239,033	+106,543	+80.4%
6. Greek	229,643	-7,943	-3.3%
7. Italian	228,042	-43,556	-16%
8. Hindi	197,132	+37,479	+23.5%
9. Spanish	171,370	+30,552	+21.7%
10. Nepali	133,068	+62,004	+114.6%



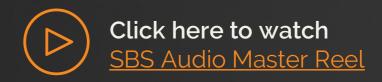
## **Top Growing Languages**

Language	Change from 2016	(%)
1. Punjabi	+110,000	80.40%
2. Mandarin	+90,000	14.80%
3. Nepali	+80,000	114.60%
4. Arabic	+47,000	14.10%
5. Vietnamese	+43,000	15.60%
6. Spanish	+40,000	21.70%
7. Hindi	+30,000	23.50%
8. Tamil	+20,000	30.40%
g. Filipino	+20,000	27.60%
10. Urdu	+10,000	61.40%



## The SBS Audio Ecosystem

The SBS Audio offering is diverse and distinctive – with a mix of traditional radio, digital live streams, catch up, podcasts, and dedicated music and news channels, there is something for everyone.





Broadcasting in over 60 different languages each hour brings news and entertainment to Multicultural Australia.







In English and in languages other than English that cover topics such as entertainment, food, news, health, family, parenting and much more.



## SBS Audio Delivers a Premium Environment

SBS Audio delivers a premium environment for our advertising partners and is grounded in four key pillars:



#### 01. Trust

SBS is the **number 1 trusted** media brand amongst people who speak a language other than English.



#### 02. Low Clutter

With only 5 minutes of ads per hour, a low-clutter environment maximises cut-through and helps advertisers achieve higher recall for their brands.



#### **03.** Unique Content

Premium in nature and delivered with purpose to reflect Australia's diverse cultural make up. It is tailored by specific migration patterns and up-to-date census data.



#### **04.** Diverse Audiences

Providing access to a unique, highly engaged and valuable audience who are difficult for brands to reach.







# **SBS** Radio

Starting in 1975 to promote Australia's new healthcare system Medicare, SBS Radio is the world's most linguistically diverse broadcaster, a bridge linking to the 21% of Australians who speak another language than English.

SBS Radio 1, 2, 3 programs broadcast the latest Australian news and information and international current affairs in over 60 languages. Our content is tailored based on specific migration patterns, settlement information, and robust talkback where audiences partake in discussion with the broadcasters.

With each hour being dedicated to a different language community, our content is truly appointment to listen. Our clients can target specific in-language programs nationally or by state.



SBS Radio also houses NITV Radio, which has a unique national focus on news, events and issues that affect Aboriginal and Torres Strait Islander communities. NITV Radio is a channel made by, for and about, Aboriginal and Torres Strait Islander communities, where interviews, features, and community stories are available.



## **Music Channels**

Bringing audiences music from around the world with our three dedicated music channels, PopAsia, PopDesi and SBSChill.



SBS PopAsia is Australia's leading Asian pop music and pop culture network. PopAsia connects with young Asian music fans across the country through its amalgamation of K-Pop, J-Pop and C-Pop from across Asia.



**SBS PopDesi** is a digital music radio station to cater to Australia's growing South Asian youth market. PopDesi plays the hottest Bollywood hits & Bhangra tracks.



SBS Chill is your ultimate relaxation station. It comprises a range of genres and sounds, including downtempo, electronic, ambient and lo-fi tunes from around the world, as well as the Chillest 100 – the coolest countdown of music for the year.



Broadcasting nationally on digital radio, mobile and online 24/7





## **Arabic 24**

SBS Arabic24 is a 24/7 in-language radio service and online hub that broadcasts the latest news, entertainment and lifestyle content to Australia's vibrant Arabic speaking community. It aims to ensure they have access to trustworthy, informative and unbiased news and information around the clock, and on their platform of choice.

#### Some of the great content includes:



**Good Morning Australia** 



Bayt Al Mazzika Live



Australia Alyaom



Pop Arabi – the best of Arabic music



## **Digital Audio**



#### Click **here** to hear this article

2022 saw the launch of the next phase in SBS' commercial broadcast offering, digital audio. This momentous development extends on our more than 45 years of radio broadcasting and 15 years and counting of podcast creation. It also piggybacks off the army of an estimated 16 million strong Aussies who are listening to digital audio each week (Edison Infinite Dial 2023).

By including SBS Audio as part of your next media campaign, you'll reach diverse Australian listeners you won't find elsewhere. Inventory can be bought both programmatically and direct, by impressions, and with the added peace of mind of post campaign reporting. Our menu of content on offer has expanded, including our 60+ in language programs, three dedicated music stations, as well as a myriad of genres across our podcasts in multiple languages including English.

The success of releases such as On The Money with Ricardo Goncalves, Eyes On Gilead (companion to The Handmaid's Tale) and The Ugly Ducklings of Italian Cuisine along with many others earnt SBS the 'Best Publisher Award' at the 2022 Australian Podcast Awards. Our content not only strikes a chord with domestic audiences but is in demand internationally. Our global success is also something clients looking for audiences beyond our borders can now capitalise on.



#### South Asian languages

Hindi Daily 5-6pm SBS Radio 2 Daily 5-6pm SBS Pop Desi	Punjabi Weekdays 9-10pm SBS Radio 2 Weekdays 4-5pm SBS Pop Desi	Tamil Mon, Wed, Fri, Sun 8-9pm SBS Radio 2 Mon,Wed, Thur, Fri 12-1pm SBS Pop Desi	Sinhala Mon, Tues, Thur, Fri, 11-12pm SBS Radio 2 Mon, Tues, Thur, Fri 11-12pm SBS Pop Desi	Malayalam Thur 8-9pm Sun 9-10pm SBS Radio 2 Thur, Fri 1-2pm SBS Pop Desi	Bangla Mon, Sat 6-7pm SBS Radio 2 Thur, Fri 1-2pm SBS Pop Desi	Gujarati Wed, Fri 4-5pm SBS Radio 2 Wed, Fri 2-3pm SBS Pop Desi	Nepali Thur, Sun 4-5pm SBS Radio 2 Tues, Thur 2-3pm SBS Pop Desi
<b>Urdu</b> Wed, Sun 6-7pm SBS Radio 2	Pashto Tues, Sat 2-3pm	<b>Telugu</b> (Added in LSR)	Karen	Hakha Chin	Tibetan	Rohingya	
Wed, Fri 3-4pm SBS Pop Desi	SBS Radio 2	Digital	Digital	Digital	Digital	Digital	

#### Asian languages

Cantonese Daily 9-11am SBS Radio 1	Mandarin Daily 7-9am SBS Radio 1	Vietnamese Daily 7-9pm SBS Radio 1	Filipino/Tagalog Daily 10–11am SBS Radio 2	Indonesian Mon, Wed, Fri, Sun 3-4pm SBS Radio 2			
Korean Daily 9-10pm SBS Radio 1 Mon-Fri 4-5pm SBS Radio 3	Thai Mon, Thur 10–11pm SBS Radio 2 Mon, Thur 2–3pm SBS Radio 3	Japanese Tues, Thur, Sat 10-11pm SBS Radio 1 Tues, Thur, Fri 1-2pm SBS Radio 3	Hmong Thur 6-7pm Sun 11am-12pm SBS Radio 2	Burmese Tues, Sat 10-11pm SBS Radio 2 Tues, Thur 12-1pm SBS Radio 3	Lao Mon 4-5pm Sat 9-10pm SBS Radio 2	Mongolian Tues 2–3pm SBS Radio 3 Digital	<b>Malay</b> Digital

#### **African Languages**

Amharic Mon, Fri 10-11pm SBS Radio 1 Mon, Wed 12-1pm SBS Radio 3 Dinka Wed, Sat 11-12pm SBS Radio 1 Wed, Fri 11-12pm SBS Radio 3

Tigrinya Mon, Thur 6-7pm SBS Radio 1 Mon, Thur 11-12pm SBS Radio 3 Somali Wed, Fri 10-11pm SBS Radio 2 Mon, Wed 1-2pm SBS Radio 3

Swahili
Tues 6-7pm
Sun 10-11pm
SBS Radio 2
Tues 11-12pm

Tues 11-12pm Fri 12-1pm SBS Radio 3 Oromo

Digital

#### European languages

Bosnian Polish Spanish Croatian Armenian French Dutch German Daily 1-2pm Mon. Tues. Thur. Tues, Sun 6-7pm Wed, Sat 11-12pm Mon - Fri 7-8pm Mon. Wed. Thur Tues 2-3pm Tues, Thur, Sat. Fri 11-12pm Sun 3-4pm Sun 1-2pm SBS Radio 2 Fri, Sun 2-3pm Mon - Fri 3-4pm SBS Radio 2 SBS Radio 1 SBS Radio 1 SBS Radio 1 SBS Radio 1 SBS Radio 2 SBS Radio 3 SBS Radio 1

Greek Italian Macedonian Portuguese Maltese Russian Serbian Ukrainian Tetum-Daily 4-6pm Daily 8-10am Mon - Sat Wed. Sun Tues, Fri 12-1pm Mon. Thur. Sat Mon. Tues. Thur. Fri 6-7pm **Native** Sat 12-1pm 12 -1pm 12-1pm 3-4pm SBS Radio 1 SBS Radio 2 SBS Radio 1 SBS Radio 2 SBS Radio 2 SBS Radio 2 SBS Radio 2 SBS Radio 1 Digital



#### Middle Eastern Languages

Arabic Daily 6-8am

SBS Radio 2 SBS Radio 2

Kurdish Thur 3-4pm Sun 2-3pm

SBS Radio 2

Persian/Farsi

Tues, Sat 3-4pm

**Assyrian** Tues, Sat 8-9pm

SBS Radio 2

Hebrew

Sun 11-1pm

SBS Radio 1

Dari including Hazaragi Tues, Sat 4-5pm

SBS Radio 2

Turkish

Mon, Wed, Thur, Fri 2-3pm

SBS Radio 2

Arabic 24

#### Pacific Island Languages

Samoan

Wed, Sun 10-11pm SBS Radio 1

Wed, Fri 2-3pm

Bislama

Digital

#### **English Languages**

#### **NITV Radio**

Mon, Wed, Fri 1-2pm

Weds. Fri. Sat 6-7pm

SBS Radio 1





## **Buying options**

There are a variety of advertisement options available to best suit your needs.



#### Commercial spot buy

Available in standard duration lengths (15s, 30s, 45s, 60s), minimum 30s for in-language ads.

The most ubiquitous duration for digital audio is max 30 sec. Durations beyond this can be accommodated on podcast pre rolls (max 45 sec) and midrolls (max 60 sec), and/or Dynamic Ad Insertion (DAI) on live streams (SBS1, SBS2, max 45 sec).

Advertisements can be supplied to us, or we can engage SBS Media's specialist inhouse production team and assist in writing, translating/transcreation and recording the advertisement.

Fees apply.

SBS In Language website



#### **Audience targeting**

For linear radio, we focus on reaching specific community groups by language. This can also be targeted nationally or by state.

Across digital audio, additional targeting and measurability is also available with more granular location data, audience, contextual and daypart targeting



#### **Client Integration**

Access a raft of additional opportunities through SBS Media's CulturalConnect team who specialise in building brand partnerships.

#### Some solutions include:

- Sponsorships
- Audio advertorials
- Competitions



#### **Events**

SBS engages with its loyal culturally and linguistically diverse audience on ground by attending events and festivals each year.

Corporate client event sponsorship information is available on request.

Key events on our calendar include Lunar New Year, Diwali, Harvest Moon Festival, Ramadan and EID.



## SBS Language and Cultural Tools

#### SBS In-language production

SBS has been the trusted leader in multilingual services since 1975. With our unique multicultural expertise, we offer a highly professional and comprehensive media production facility.

We create advertising materials for all platforms and communication channels and manage our clients' projects to the highest professional standard from beginning to end.

#### Our unique offering includes:

- Translations and transcreations
- Typesetting
- Voice overs & Re-narration
- Video Production
- Subtitling
- Cross Cultural Consultancy

SBS In Language holds a QMS certification (ISO 9001) and offers NAATI-accredited translations.



#### **Census Explorer**

Based on the 2021 Census results, the Census Explorer provides a snapshot of country.



#### **Cultural Atlas**

The Cultural Atlas is an educational resource providing comprehensive information on the cultural background of Australia's migrant populations.



#### **Heat Maps**

Tailored heat maps identifying LOTE communities across Australia.



#### CulturalConnect

SBS CulturalConnect provides services in strategy, research and insights, integrated brand solutions, creative and in-language production, inclusion training and consultancy.



## **Audio Advertising Specifications**

#### **Material Deadlines & Considerations**

Standard & Third Party Material

5 Business days prior to start of a campaign

SBS adheres to within 10% reporting discrepancy as industry standard.

SBS reserves the right to remove any advertising that does not comply with our specifications, contravenes any of these guidelines or adversely affects the rendering of our site, other ad placements or user experience.

Please provide all ad creative to your SBS Sales Rep.

#### **Audio Advertising**

15, 30 (live streams only),

Length (seconds) 15, 30, 45 (podcast pre and post-roll only),

60 (podcast mid-roll only)

Audio levels -16 to -20LKFS with a -2dB True Peak (TP)

Max file size 10mb

**Format** WAV only

3rd party accepted tags
Google (Double-click)

\*Other 3rd party tags - subject to testing

Other restrictions

Non-clickable, No multiple VAST wrappers, no MOAT

or IAS capabilities

- Please speak to your sales rep about which environments allow English advertisements or require in-language advertisements
- 3<sup>rd</sup> party tags must be VAST 2.0 compliant
- Commercial durations need to be within 1% either side of booked airtime
- Our contract with advertisers (<u>SBS Advertising Terms and Conditions</u>) requires advertisers to warrant that their ads comply with relevant laws



# #SBS AUDIO